



GENERAL SERVICES ADMINISTRATION

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

Online access to contract ordering information, terms and conditions, up-to-date pricing and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address for GSA Advantage! is: <http://www.gsaadvantage.gov> For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>

## **FACILITIES MAINTENANCE AND MANAGEMENT FSC GROUP 03FAC**

*Special Item No. 371-001 - Grounds Maintenance*

*Special Item No. 371-002 - Tree Planting, Trimming and Removal*

Natures Trees d/b/a

**SavATree**

5330 Port Royal Road, Suite A  
Springfield, VA 22151

Telephone: 571-282-2500

Fax: 703-321-7573

Website: [www.savatree.com](http://www.savatree.com)

Contact for Contract Administration: Lisa Grimm

Telephone: 571-282-2500

Email: [lgrimm@savatree.com](mailto:lgrimm@savatree.com)

Business Size: Large Business

Contract Number: GS-21F-0149V

Period Covered by Contract: September 25, 2009 through September 24, 2014

General Services Administration Federal Supply Service





## CUSTOMER INFORMATION FOR ORDERING ACTIVITIES

### 1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SIN's):

871-202 – Grounds Maintenance

871-203- Tree Planting, Trimming and Removal

### 1b. Lowest priced model number and price for each SIN. Government price based on a unit of one.

Model number - Not applicable

Hourly rates – See labor category descriptions.

### 1c. Not applicable

2. **MAXIMUM ORDER\***: \$1,000,000.00

3. **MINIMUM ORDER**: \$100.00

### 4. GEOGRAPHIC COVERAGE:

#### **New York:**

Upper Westchester NY  
Lower Westchester NY  
Eastern Long Island NY  
North Shore Long Island NY  
Putnam County NY

#### **Connecticut:**

Northern Fairfield CT  
Southern Fairfield CT  
South Central CT

#### **New Jersey:**

Northern NJ  
Central NJ  
South Central NJ  
West Central NJ

#### **Massachusetts:**

Metro West Boston  
Cape Cod MA  
North Shore MA

#### **Pennsylvania:**

Main Line PA and  
Suburban Philadelphia

#### **Virginia:**

Northern VA

#### **Washington D.C. /Maryland:**

Washington D.C. /Maryland

5. **POINT(S) OF PRODUCTION**: Not applicable

6. **BASIC DISCOUNT**: 6%-24%

7. **QUANTITY DISCOUNT(S)**: 5% on order over \$10,000.00

8. **PROMPT PAYMENT TERMS**: 2%, 20 Days

9. **GOVERNMENT PURCHASE CARD ACCEPTED**: Yes

a. Government purchase cards are accepted at or below the micro-purchase threshold in accordance with the requirements of clause 552.232-79, for sales under and above the micro purchase threshold.

b. Government purchase cards are accepted above the micro-purchase threshold in accordance with the requirements of clause 552.232-79, for sales over the micro purchase threshold.



10. **FOREIGN ITEMS:** Not applicable

11. **TIME OF DELIVERY AFTER RECEIPT OF ORDER (ARO):**

**Normal:** As specified on individual Delivery/Task Orders or 30 days

**Expedited:** Overnight and 2 day Delivery - Contact Contractor

**Urgent Requirement:** Contact Contractor

12. **FOB POINT:** Not applicable

13. **ORDERING ADDRESS:**

Natures Trees d/b/a/ SavATree  
5330 Port Royal Road, Suite A  
Springfield, VA 22151

14. **PAYMENT ADDRESS:** Same as Contractor

15. **WARRANTY PROVISION:** Standard Commercial Warranty

16. **EXPORT PACKING CHARGES:** Not applicable

17. **TERMS AND CONDITIONS OF GCCC ACCEPTANCE:** (any thresholds above the micropurchase level)

18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** Not applicable

19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** Not applicable

20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE-LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** Not applicable

20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES:** Not applicable

21. **LIST OF SERVICE AND DISTRIBUTION POINTS:** Not applicable

22. **LIST OF PARTICIPATING DEALERS:** Not applicable

23. **PREVENTIVE MAINTENANCE:** Not applicable

24. **ENVIRONMENTAL ATTRIBUTES, e.g., RECYCLED CONTENT, ENERGY EFFICIENCY, AND/OR REDUCED POLLUTANTS:** Not applicable

25. **DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER:** 131805707

26. **NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE:** Natures Trees d/b/a/ SavATree is registered with the Central Contractor Registration





## PRICE LIST

### General Tree Care

General tree care addresses tree care concerns such as safety, structural integrity, shape and appearance. Services include professional pruning, removals, cabling, lightning protection, woodlot management, air spading, stump grinding, tree risk assessments and professional consulting.

**Special Item No. 371-001 - Grounds Maintenance**

**Special Item No. 371-002 - Tree Planting, Trimming and Removal**

<b>Service</b>	<b>Unit</b>	<b>Price offered to GSA</b>
2 man crew w/equipment **	hr	\$195.46
3 man crew w/ equipment **	hr	\$287.02
4 man crew w/ equipment **	hr	\$373.65
Emergency work 4-6pm & Saturday (per man)	hr	\$115.54
Emergency work 6pm - 7am (per man)	hr	\$143.95
Sundays/Holiday (per man)	hr	\$143.95
Disposal	yard	\$22.73
Log Loader or Bucket Truck	day	\$386.40
Hard Cable, Soft Cable or Rod	each	\$96.60
Chain lock tree ties	ft	\$0.95
Tree Save Cable	each	\$144.90
Lightning protection	ft	\$8.52
Landscape work w/ no materials	hr	\$65.08
Air spade	hr	\$132.59
Stump Grinding	inch	\$7.08
Professional Consulting	hr	\$119.45

\*\* Equipment includes Truck & Chipper



## PRICE LIST

### **Plant Health Care**

Plant health care improves the vitality of landscape plants through careful monitoring and implementation of environmentally sensitive, preventive and curative solutions. Advanced nutrient and fertilization programs promote microbial activity, improve root systems, facilitate efficient nutrient uptake and protect plants from insects, mites and disease.

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<b>Nutrient Service</b>	<b>Unit</b>	<b>Price offered to GSA</b>
100-199 gallons	gallons	\$1.96
200-499 gallons	gallons	\$1.86
500-699 gallons	gallons	\$1.76
700-999 gallons	gallons	\$1.66
1000-1999 gallons	gallons	\$1.56
2000+ gallons	gallons	\$1.46

<b>Insect &amp; Disease Control</b>	<b>Unit</b>	<b>Price offered to GSA</b>
0-199 gallons	gallons	\$1.87
200 + gallons	gallons	\$1.69

*Volume discount 5% on orders greater than \$10,000.00*

<b>Systemic Soil Treatment</b>	<b>Unit</b>	<b>Price offered to GSA</b>
0-50	dbh	\$7.96
51-100	dbh	\$7.03
101-200	dbh	\$6.56
201-300	dbh	\$6.09
301-400	dbh	\$5.62
401+	dbh	\$5.39

*Volume discount 5% on orders greater than \$10,000.00*



## Tree Care Industry Accreditation, Standards and Credentials

**Tree care industry** certified arborists, lawn and tree care specialists, and crew members at SavATree have built and maintained a reputation as the premier tree service providers in the tree care industry. Customer satisfaction is the number one priority of our diverse team of plant health care specialists, lawn and tree care technicians and office staff. We take great pride in earning client praise for professional expertise, quality workmanship, outstanding customer service, and overall reliability in the tree care industry. Our award winning team of certified arborists is committed to arboricultural excellence and is proud to meet the individual lawn and tree care needs of every landscape we serve.

### Tree Care Industry Association (TCIA) Accreditation

Tree care industry companies can be hired with confidence when they have earned the TCIA accredited company seal. SavATree is very proud to be distinguished as the first company in the U.S. to receive multi-state TCIA accreditation for all of its branch locations throughout the northeast and Mid-Atlantic region. TCIA accreditation means SavATree adheres to all the accreditation standards in every branch location. SavATree will undergo a yearly continuous audit process to uphold their accreditation. The annual analysis ensures that the required number of certified arborists are still on staff, that the company is still properly insured and that the company has a good safety and consumer satisfaction rating.



### Tree Service Affiliations and Industry Standards

Service quality and professionalism can also be measured by a company's affiliations with associations that set the standard of excellence for their industry. SavATree and SavaLawn are active members of many reputable organizations including the Tree Care Industry Association (TCIA), International Society of Arboriculture (ISA), Association of Professional Landscape Designers (APLD), American Society of Landscape Architects (ASLA) and the Cape Cod Landscape Association (CCLA). We also follow operational guidelines and strictly adhere to the lawn and tree care safety standards outlined by the American National Standards Institute's A300 document.



### State and Industry Certification

SavATree employs arborists who are certified by the International Society of Arboriculture (ISA) in addition to holding Connecticut, New Jersey, Maryland and Massachusetts state certifications and/or lawn and tree care licenses where applicable. SavATree's Director of General Tree Care, Safety and Training is a TCIA Certified Tree Care Safety Professional.

### Licenses and Insurance For Lawn and Tree Care

SavATree and SavaLawn is fully insured and licensed according to the laws that govern each state in which we provide expert lawn and tree care. For additional lawn and tree care industry information, contact us.

### Green Credentials

**U.S. Environmental Protection Agency (EPA) National Environmental Performance Track** Performance Track is an EPA partnership program designed to encourage environmental excellence. Among the criteria for acceptance in Performance Track are having a strong environmental record, committing to four challenging environmental goals, having internal systems in place to manage environmental impacts and a dedication to continuous improvement.



### Audubon International Partner for the Environment

SavATree has partnered with Audubon International, whose mission is to educate, assist, and inspire millions of people from all walks of life to protect and sustain the land, water, wildlife, and natural resources around them. All SavATree branches received recognition for our Go Green Initiative which included efforts to reduce energy use, carbon emissions and fuel consumption.

